Welcome to our

May techshop

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Presentation
OVERVIEW

Cost of inefficient fleet

Signs its time to upgrade

Warranty

Budgeting + costs

Lenovo

Microsoft

WHAT HARDWARE ARE WE TALKING ABOUT?

- Desktops
- Laptops
- Peripherals
- Networking Infrastructure
- Servers (if you still have them)

WHAT DOES HAVING AN INEFFICIENT FLEET COST YOUR BUSINESS?

- Reduced productivity

- Poor customer experience

- Increased user frustration

- More downtime

- Security risks

SIGNS THAT IT MAY BE TIME TO UPGRADE YOUR DEVICE?

- Working at a slow pace
- Running out of storage space
- No longer receiving software updates
- No longer compatible with newer apps
- Is damaged or broken
- Out of warranty

WARRANTY

HOW TO BUDGET FOR A NEW FLEET OF DEVICES?

Something to consider: Rather than replacing one device at a time (i.e. waiting for it to fail before upgrading), consider buying a in bulk as you are then more likely to have a fleet with compatible docks and monitors.

1. **Work out the age of all assets**

2. **Determine the total number of new devices needed**

3. **Seek advice on the type of new devices you are after**

4. **Create a phased upgrade plan to upgrade the oldest devices first**

5. **Investigate warranties and support**

6. **Consider financing options**

WHY PURCHASE THROUGH MYRTEC AND NOT RETAIL?

- We only offer business-grade options

- Expert advice on hardware options, scoped to requirement, guaranteed device compatibility

- Better pricing and financing options for fleet purchases

- Streamlined procurement, configuration and deployment

- Extended manufacturer warranty and support

- Better security and data protection

WHAT OPTIONS DO WE RECOMMEND FOR BUSINESSES?

- **Lenovo ThinkPad Notebooks**

- **Lenovo ThinkCentre Workstations**

- **Lenovo ThinkVision Displays**

- **Lenovo Peripherals**

- **Microsoft Surface Pro**

- **Microsoft Surface Laptop**

- **Microsoft Surface Peripherals**

SURFACE PRO VS SURFACE LAPTOP

LENOVO LAPTOP VS LENOVO DESKTOP

MINIMUM SPECIFICATIONS

- **CPU - Intel i5 - i7 or AMD Ryzen 5 - 7**

- **RAM - 8GB Min / 16GB Recommended**

- **STORAGE - 256GB SSD**

- **OS - Windows 11 Professional**

- **WARRANTY - 2 Years Min / 3 Years Recommended**

- **DOCK - USB-C or Surface Dock with External Monitor/s**

Thank you for attending our

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